



Founder's District DEC Report

March 22, 2017

Debi Morales, CC, CL
Finance Manager

District F Profit & Loss (Actual vs. Budget Summary) (in USD)

07/01/2016 Through
12/31/2016

	Actual	Budget	Variance
District Revenue			
Membership Revenue	46,875.79	39,896.00	6,979.79
Conference Revenue	9,814.00	17,025.00	(7,211.00)
TLI Revenue	1,846.00	795.00	1,051.00
District Store Revenue	(236.26)	0.00	(236.26)
Speech Contest Revenue	9,342.00	9,930.00	(588.00)
Other Revenue	1,324.36	1,891.00	(566.64)
Total District Revenue	68,965.89	69,537.00	(571.11)
District Expenses			
Conference Expenses	16,942.44	18,168.00	(1,225.56)
TLI Expenses	756.95	1,139.00	(382.05)
Marketing Expense	11,170.42	18,983.00	(7,812.58)
Communications & PR Expenses	5,996.78	11,080.00	(5,083.22)
Education & Training Expense	8,230.50	15,068.00	(6,837.50)
Speech Contest Expenses	6,923.04	9,865.00	(2,941.96)
Administration Expenses	4,909.02	7,344.00	(2,434.98)
Travel Expense	12,907.53	16,715.00	(3,807.47)
Other Expenses	1,567.84	2,484.00	(916.16)
Total District Expenses	69,404.52	100,846.00	(31,441.48)
Total Net Income	(438.63)	(31,309.00)	30,870.37