



District #:
 Budget Currency: USD
 Fiscal Year **2016-2017**

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total
Membership revenue	1,220	1,649	20,733	11,699	3,298	1,297	1,439	2,196	26,900	9,092	4,033	3,277	86,833
Conference revenue	-	-	-	17,025	-	-	-	-	-	22,275	-	-	39,300
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI revenue	-	795	-	-	-	-	7,000	795	-	-	-	8,000	16,590
District store revenue	100	1,415	4,730	3,485	100	100	400	3,830	5,500	100	100	-	19,860
Other revenue	36	661	36	361	136	661	-	236	361	36	236	261	3,021
Total revenue	1,356	4,520	25,499	32,570	3,534	2,058	8,839	7,057	32,761	31,503	4,369	11,538	165,604
Conference expense	-	-	-	18,168	-	-	-	-	-	21,108	-	-	39,276
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI expense	246	893	-	-	-	-	15,466	892	-	-	-	16,720	34,217
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing expense	1,350	7,159	5,279	4,735	1,055	255	1,205	1,170	4,555	8,605	1,465	5,900	42,723
Communications & public relations expense	2,850	2,150	1,250	2,530	650	1,650	2,250	850	1,050	4,330	650	3,935	24,145
Education & training expense	3,963	3,091	341	2,416	341	4,916	5,199	341	2,866	341	2,516	12,649	38,980
Speech contest expense	-	-	1,617	8,248	-	-	-	595	6,811	2,569	-	-	19,840
Administration expense	999	1,270	580	2,315	1,130	1,050	490	565	1,140	3,065	1,230	3,065	16,899
Travel expense	-	11,535	-	1,380	-	3,800	3,675	-	-	1,320	-	3,800	25,510
Other expense	47	549	227	509	97	1,055	148	110	598	48	112	75	3,575
Total expense	9,455	26,647	9,294	40,301	3,273	12,726	28,433	4,523	17,020	41,366	5,963	46,144	245,165
District net income/(loss)	(8,099)	(22,127)	16,205	(7,731)	261	(10,668)	(19,594)	2,534	15,741	(9,863)	(1,594)	(34,606)	(79,561)

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.	
District Director	Date
Program Quality Director	Date
Club Growth Director	Date
Finance Manager	Date

	Total	Budget	%	Policy Max
Conference expense	39,276	-	-	-
Fundraising expense	-	-	-	-
District store expense	42,723	-	-	-
Marketing expense	81,999	33.4%	Unlimited	
TLI expense	34,217	-	-	-
Education & training expense	38,980	-	-	-
	73,197	29.9%	30.0%	
Communications & public relations expense	24,145	9.8%	25.0%	
Speech contest expense	19,840	8.1%	10.0%	
Administration expense	16,899	6.9%	20.0%	
Travel expense	25,510	10.4%	30.0%	
Other expense	3,575	1.5%	10.0%	
	89,969			
Total Expenses	245,165	100.0%		

Cash & Cash Equivalents per Balance Sheet as of June 30, 2016 151,977.26

Retention amount needed on June 30, 2017* 21,708

Remaining funds at Year-end (estimated)** 50,708.26

*This amount is provided by World Headquarters in an email.

**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.